

Stakeholder Engagement

21st Defence Acquisition Management Course

7-8 March, New Delhi



Focus:

The aerospace and defence sector has been designated as one of the 25 key sectors under the Make in India initiative of Government of India, which is aimed at increasing the contribution of manufacturing to 25% of GDP. The Ministry of Defence has taken several policy and procedure reforms during the last four years to galvanise indigenous defence production in the sector.

To enable greater participation of Indian Industry in defence manufacturing and to familiarize on several aspects of the procurement process of Defence sector, the Society of Indian Defence Manufacturers (SIDM) in collaboration with Confederation of Indian the Industry (CII) organized the 21st Defence Acquisition Management Course (DAMC) on 7-8th March 2019, Gulmohar, India Habitat Centre, Lodhi Road, New Delhi.

Key Takeaways:

- In addition to the understanding of the defence procurement procedures, the course covered policies related to Defence Industrial License, Defence Exports and FDI, Outsourcing / Vendor development guidelines for DPSUs, OFBs, accessing test facilities of DRDO / DPSUs / DGQA / Army and facilitated discussions on how to respond to RFIs, RFPs and submitting Bids...

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Policy Advocacy

IBO-DPSU Interaction at IDS HQ; 15 March

15 March 2019, New Delhi

Focus:

This time, the focus of the discussion was industry grievances. Among other issues like requirement of Earnest Money Deposit (EMD), minimum turnover criteria, the requirement of security deposits, SIDM raised the issue of retraction of RFP for Flexible Surveillance Device and non-acceptance of 'Deemed registration' by Ordnance Factories. In addition to these issues, SIDM recommended that the agenda for these IBO-DPSU meetings, be pre-set and circulated beforehand to all intended attendees for better preparedness.

Key Takeaways:

- Further to SIDM's representation of the issues faced by the industry, SIDM was asked to share more details with respect to the issues of 1) Retraction of RFPs and 2) Deemed registration....

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International Cooperation

SIDM Defence Industry Delegations in May and June 2019

SIDM, in its endeavor to boost Indian presence in the international market, will be taking industry delegations to the following events in May and June.

a. MoD-SIDM Defence Industry Delegation to Sweden, 07-08 May 2019, Stockholm, Sweden. Delegation to be led by Additional Secretary (Defence Production).

b. SIDM Defence Industry Delegation to Paris Air Show, 17-19 June 2019, Paris, France.

c. SIDM Defence Industry Delegation to IMTF 'ARMY 2019', 25-27 June 2019. Moscow, Russia.

Companies interested in participating in the delegations mentioned above must fill the following form: <https://goo.gl/forms/16Dva5NNxOKTphUg1> and share by 05 April 2019.

[read more](#)

Defence Exhibition Participation Survey for 2019-2020

SIDM is conducting a survey to gauge industry interest in participating in International Defence exhibitions across the globe. SIDM will compile the feedback from the survey to help the MoD plan 'INDIA Pavilion' at these expositions.

Companies interested in participating in the survey must access the following link: <https://goo.gl/forms/QhlgHI9xcEaORV5I3>

Deadline for completing the survey is 12th April 2019.

Membership

As an industry body, our membership is our strength. SIDM opened its membership on 1st January 2018 and the response from the industry since then has been encouraging.

As we reach the end of fiscal year 2018-19, we would like to remind our esteemed members that annual memberships expire on 31st March of every year.

We request you to kindly renew your membership at the earliest. Membership renewal forms have already been emailed to you. In case you did not receive the form or require any further assistance, please contact us on +91-11-4577-2012 / 2039 or write to us at parta.dutta@cii.in / membership@sidm.in.

We look forward to receiving your renewal requests and continued patronage! To view full list of SIDM members, please click here <https://www.sidm.in/members>.

About SIDM

The Society of Indian Defence Manufacturers (SIDM) is a not-for-profit association formed to be the apex body of the Indian defence industry. SIDM plays a proactive role as an advocate, catalyst, and facilitator for the growth and capability building of the defence industry in India.

SIDM's vision is to catalyse the Indian defence industry to effectively contribute

to India's national security and become a trustworthy global partner. Our mission is to work closely with the Government towards enabling the growth of the defence industry. Collaborate with experts from the Armed forces, Academia and Defence industry to optimize the industry's development capabilities. Its values are: India First; One Voice and Self Reliant for Security.

SIDM facilitates growth of Industry through Policy and Progress Advocacy; Indigenization and Innovation; Policy and Market Research; Export Promotion; Emerging Technology and New Opportunities, Education and Skill Development.

Society of Indian Defence Manufacturers

C/o Confederation of Indian Industry

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